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यशस्विनी - An IDOL- Live Webinar



CA. Priti Paras Savla Chairperson, WMEC, ICAI



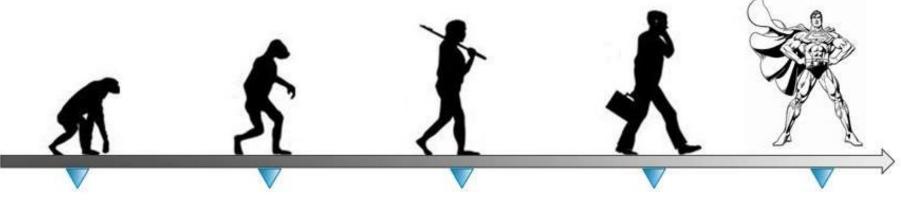
CA. Kemisha Soni Vice Chairperson, WMEC, ICAI

RAISING THE BAR OF INTERNAL AUDIT AND REPORT WRITING SKILLS



- C.A. Jeenal Savla

Journey of Audit



Before 1941

 Audit 's objective was to check on accounts of the organization 1941

- Establishment of Institute of Internal Auditors'
- Audit 's objective was to check on financial and operational activities

2002

- Sarbanes-Oxley (SoX) Act was passed
- Its focus shifted on to Financial Reporting Controls
- Business excellence took a back seat

2012

- As SoX audits matured, Internal Audit's focus shifted onto:
 - Local regulatory compliance
 - ERP Audits
 - Security Risks

From now

- IA plays an overarching role in:
 - Risk Management oversight
 - Business Process excellence
 - Growth of organization
 - Customer
 Service

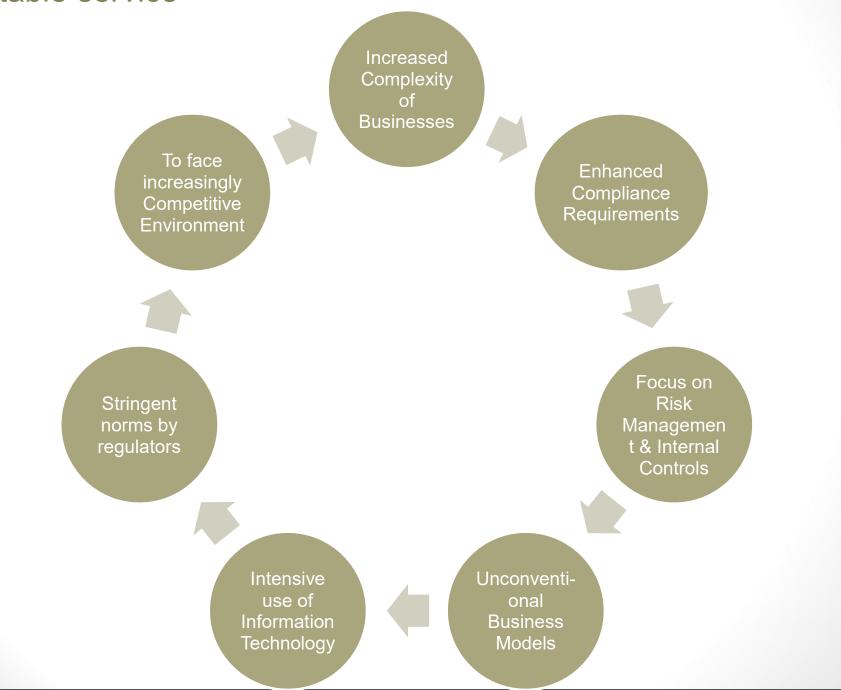
Internal Audit



Internal auditing is an independent, objective assurance and consulting activity designed to add value and improve an organization's operations.

It helps an organization accomplish its objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of risk management, control and governance processes.

For Corporates- Internal audit is undeniably the backbone of a sound corporate governance system and has emerged as an inevitable service



Unaware to the road of becoming big

Why do Small

and Medium

entities require

Internal Audit?

Absence of
Creative
Thinking/Focus
/Planning

Wrong
Strategy and
Stagnant
Growth

Can't build a team/time/ money

Poor Execution/Innovation

Lack of leadership and Supervision

What creates value in an organization?



How do you balance the Internal Audit See-Saw?



Renew Focus on Value Drivers

Internal audit departments need to refocus their priorities by:

- 1. Enhancing audit charter to include value drivers
- 2. Report on non-financial matters
- 3. Play the role of Board Advisors in risk areas for strategic initiatives

Generate Bandwidth

Internal audit departments need to generate additional bandwidth for themselves by:

- Automating controls testing where possible though Analytics tools. Co-source specialist skills.
- 2. Streamline audit processes, methodology through use of audit management tools, knowledge management and continual process improvement
- 3. Measure Audit efficiency and improve continually



Substantive work Understanding the Work

Assurance Plan

1.) Pre-Engagement Activity

Gathering Information on the Integrity, competence of the management

Past Experience, if any, with the management

Communication with previous Auditors

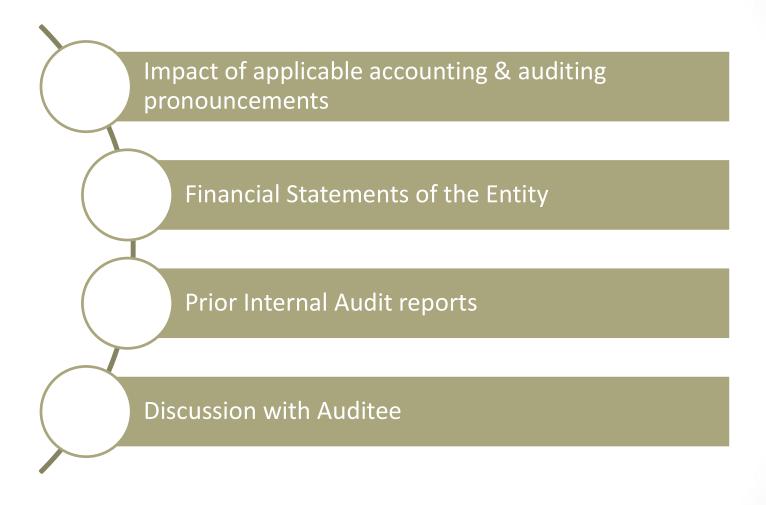
Significant Accounting Polices of the Client

Financial Viability of the entity

Nature of work and knowledge of business

Preliminary Judgment

2.) Understanding the Work



3.) Assurance Plan

The auditor plans the level of assurance that would be required taking into consideration:-

- Nature of the Organisation
- Nature of the business
- Level of Operations
- Organisation Structure
- Importance of Internal auditor in the organization

4.) Substantive Work

- Review and evaluation of Internal Control Environment
 - Review the internal control structure
 - Effectiveness & Efficiency of internal control
- Matters to be considered while evaluating internal controls
 - Identification of risks
 - Internal control structure
 - Functioning of internal control structure
 - Identification of weaknesses
- Procedures to Evaluate Internal Controls
 - Description of systems of internal control
 - Flowcharts
 - Internal Control Questionnaires
 - Test of Compliance to ensure controls are functioning as structured

5.) Report

- The Internal Auditor must report his work and observations in a report to the top level management
- A report would generally include
 - Audit Name
 - Audit Report
 - Introduction- Background, Audit Perspective, Scope & Objectives
 - Executive Summary
 - Internal Audit Opinion
 - Detailed Report including Auditee Responses
 - Appendix

Focusing on Value Drivers....



Growth Strategies



Business Strategies
Mergers & Acquisitions
New services & products
New Markets /
Geographies



Assist the Board in risk based decision making to enable growth Conduct Due Diligence for strategic initiatives

Organizational Learning



Employee Retention & Growth, Cultural Alignment, Knowledge Management, Innovation



Reporting on efficiency and effectiveness of organizational learning processes

Customer Service Excellence



Customer
Satisfaction,
Customer
Perceptions,
Service Processes,
Service Deliveries,
Service Levels



Audits of performance parameters, Validation of quality processes, Independent validation of customer satisfaction surveys

Sustainability

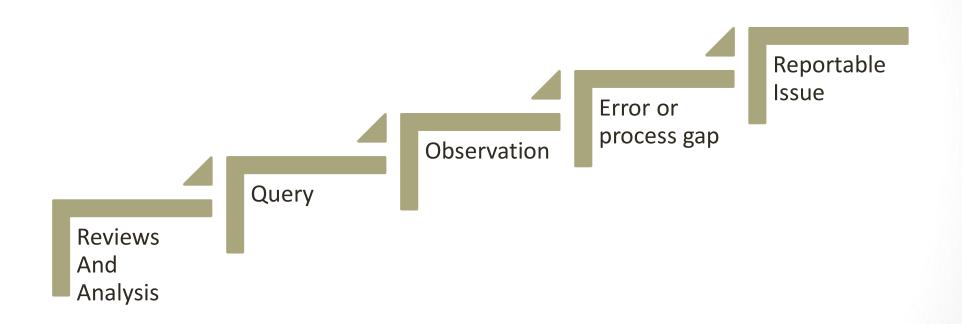


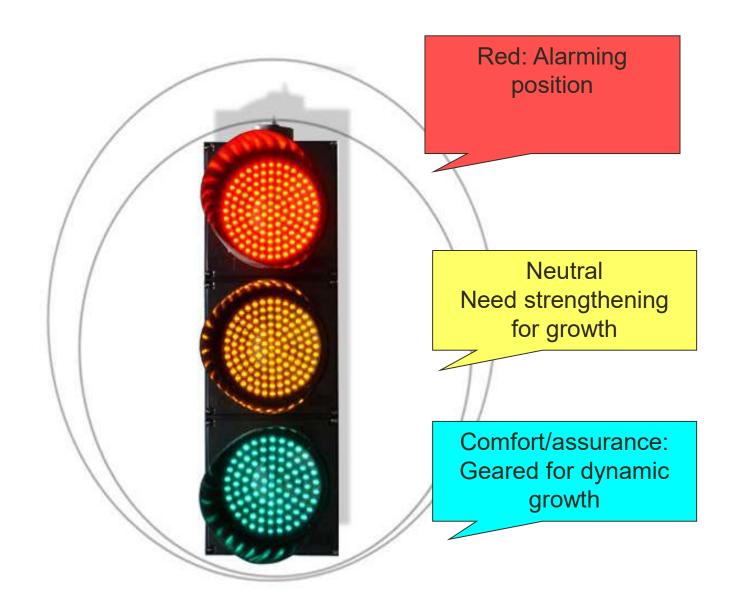
Sustainability initiatives



Audit of Sustainability Initiatives Financial impact/environmental impact audits

THE JOURNEY FROM REVIEW TO REPORT





Definition-Audit Finding

 During the course of their work internal auditors identify conditions that require corrective action. These deviations from norms or accepted criteria are called audit findings



Audit findings can be described as

Missed Action

Action that should have been taken, but were not taken

Prohibited action

Actions that should not have been taken, but were taken

Improper Action

Action that is done differently than expected

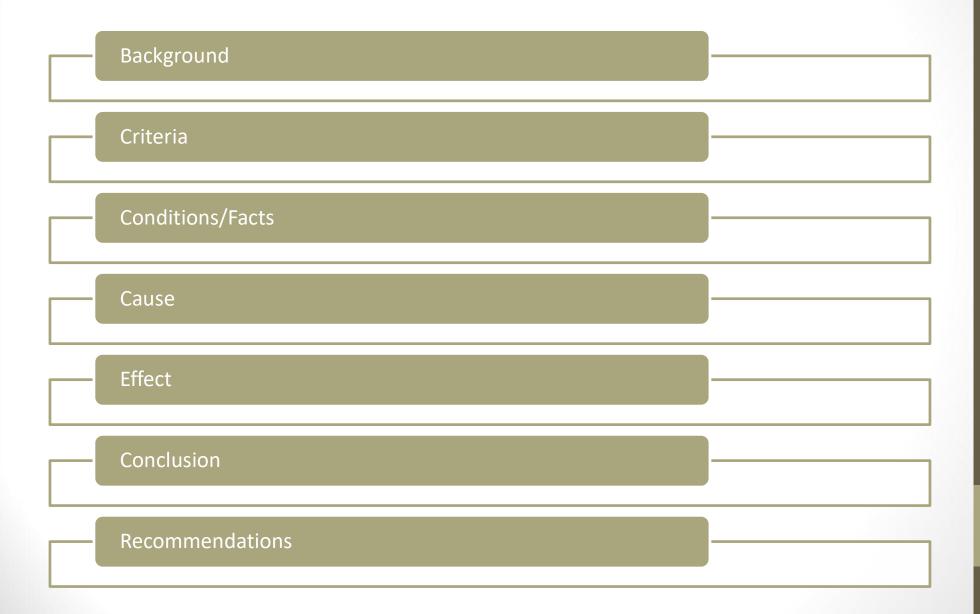
Unsatisfactory systems

E.g. equal efforts and weight age to an un equal item

Risk Exposure

That needs to be considered

Elements / format of audit findings



ALL ABOUT INTERNAL AUDITORS AND REPORT WRITING SKILLS....

WHY DO INTERNAL AUDITORS NEED WRITING SKILLS?



WHAT DO INTERNAL AUDITORS WRITE?

Proposals

Reports

Working Papers

Minutes

Process Understanding

Manuals (SOP)

Letters

Emails



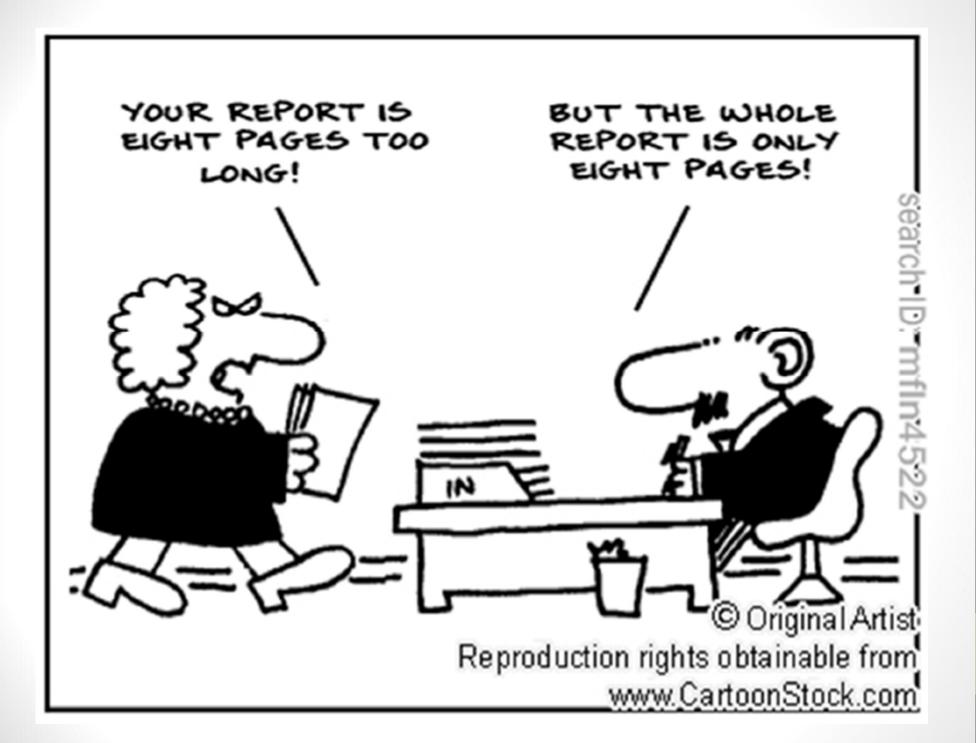
SOME IDEAS TO ACHIEVE GOOD REPORTS...

- At the time of recruiting, assess the writing skills of the candidate
- At the time of scheduling, ensure that each audit team has at least one person whose organization and writing skills are above average
- At periodic supervisory review, convert audit queries to potential report observations
- Restructure the query sheet to capture query in reportable format
- Teach audit team members to use spell check and grammar help available on MS Word
- Identify writing skill improvement as a KRA
- Send team members for formal training workshops

REPORT WRITING - FORMATS



AND EXAMPLES...



REPORT ESSENTIALS

Level of details

- Detailed report for the functional heads/process owners
- Executive summary for the executive management
- Summary of audit issues and action points for the
- Audit Committee with clear reference to risk exposures and control gaps

Format

- Checklist and standardized content may be used for repetitive checking of transactions, concurrent audits, compliance reviews etc.
- Word format very flexible, but tends to be text oriented; can be used creatively
- PowerPoint format contemporary and concise

REPORT CONTENT

- Covering letter/slide
- Introduction, scope, coverage and methodology
- Limitations and exclusions
- Inherent limitations of internal audit
- Key audit findings and agreed action
- Audit rating
- Detailed observations
- Annexures/exhibits
- Recommendations for management consideration



REPORTING STYLES OVER TIME

- Traditional Method of reporting
- Reporting identifying the cause and giving action points & recommendation
- Reporting using Charts & Graphs
- Reporting briefly using PowerPoint & readily available technology





SPECIMEN 1: TRADITIONAL REPORTING

Observation No. 10:

- During our review, we observed that the branch has poor standards of basic hygiene and cleanliness and need immediate attention
- Although there is specific staff hired to maintain cleanliness and an annual contract for pest control, the place is unclean and infested with cockroaches. This is primarily on account of the increasing no. of files and lack of proper storage facilities as shown in the adjoining graph
- Improper file maintenance may lead to be a breeding ground for pests. Lack of hygienic working conditions would affect employee health and morale. Regular clean up and active pest control measures to be implemented The auditee is of the view that Pest control is done four times in a month but considering the storage space as well as not having separate pantry / eating area.
- Separate eating area has to be created. Adequate separate storage facility adjacent to workplace has to be created for storage of such a huge quantum of files which do act as breeding grounds for cockroaches and insects. Presently we had pest controlled the current premises 4 times last month, but since we have large no. of files these do increase

SPECIMEN 2: REPORTING IDENTIFYING THE CAUSE AND GIVING ACTION POINTS

Observation No. 10:	The standards of basic hygiene and cleanliness at the Mumbai branch premises are very poor and need immediate attention. Although there is specific staff hired to maintain cleanliness and an annual contract for pest control, the place is unclean and infested with crockroaches
Implication	Lack of hygienic working conditions would affect employee health and morale
Recommendation	Regular clean up and active pest control measures to be implemented
Auditee Feedback	Pest control is done four times in a month but considering the storage space as well as not having separate pantry / eating area.
Agreed Action	Separate eating area has to be created. Adequate separate storage facility adjacent to workplace has to be created for storage of such a huge quantum of files which do act as breeding grounds for cockroaches and insects. Presently we had pest controlled the current premises 4 times last month, but since we have large no. of files these do increase.

SPECIMEN 3:REPORT USING CHARTS & GRAPHS

Observation No. 10

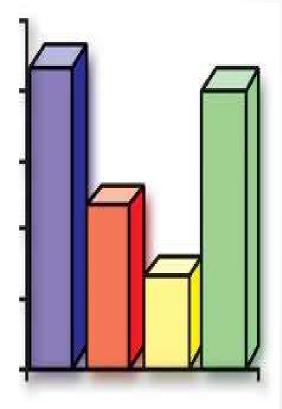
• The branch office is kept in unhygienic conditions

Cause

• This is primarily on account of the increasing no. of files and lack of proper storage facilities as shown in the adjoining graph

Implication

• Improper file maintenance may lead to be a breeding ground for pests. Lack of hygienic working conditions would affect employee health and morale



SPECIMEN 3:REPORT USING CHARTS & GRAPHS

Contd...

Recommendation

• Arrange for proper storage of files and upkeep of the premises. Regular clean up and active pest control measures to be implemented

Action plan of management

• Pest control is done four times in a month but considering the storage space as well as not having separate pantry / eating area. Separate eating area has to be created. Adequate separate storage facility adjacent to workplace has to be created for storage of such a huge quantum of files which do act as breeding grounds for cockroaches and insects

SPECIMEN 4: REPORT USING POWERPOINT

Inadequate Hygiene standards at the Branch

Operations Financial Reporting Regulatory Compliance

Observation 1:

The branch office is kept in unhygienic conditions. This is primarily on account of the increasing no. of files and lack of proper storage facilities as shown in the graph and evidenced in the Exhibit attached

Implications

Improper file maintenance may lead to be a breeding ground for pests.

Recommendation:

Improper file maintenance may lead to be a breeding ground for pests. Lack of hygienic working conditions would affect employee health and morale

Action plan of the management

Pest control is done four times in a month but considering the storage space as well as not having separate pantry / eating area.

Risk: Moderate

Separate eating area has to be created. Adequate separate storage facility adjacent to workplace has to be created for storage of such a huge quantum of files which do act as breeding grounds for cockroaches and insects

Target Date:

Responsibility:

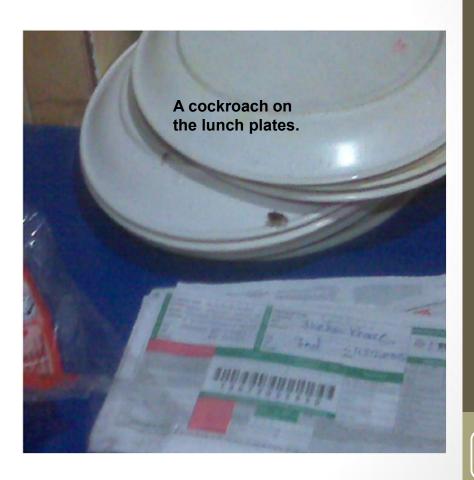


EXHIBIT

PROBABLE CAUSE



EVIDENCE



OBSERVATIONS- SPECIMEN FORMAT

- Observation
- Analysis/cause
- Implication
- Suggested recommendation
- Accepted recommendation
- Implementation plan responsibility and schedule

PRACTICAL HINTS

- Draw up a structure of the report in the early stages of engagement
- Build working papers to support the observations and conclusions
- Support general observations with specific findings
- Sign-off procedures at every stage



PRACTICAL HINTS

writing and structuring

☐ Minutes of discussion meetings held should be retained ☐Provide an easy mechanism for follow-up 10 Writing Tools □Close the file immediately on issuing report ensuring that all relevant details are on record LAYOUT ☐ Have a system of formal closure of observations and reports for writing easy-to-read materials ☐ Make your reports forward looking Introduce audit rating □ Exercise creativity in presentation,

